



**WNC**

# 2022 營運說明會

2022年5月



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# 議程內容

- 財務資訊
- 業務發展概況
- 總結

# 1Q 2022 損益表 QoQ (合併)

新台幣:百萬

	1Q 2022		4Q 2021		QoQ
	金額	%	金額	%	%
營業收入淨額	19,456	100.0	19,053	100.0	2.1
營業毛利	2,039	10.5	1,939	10.2	5.1
營業費用	1,800	9.3	1,744	9.2	3.2
營業利益	239	1.2	195	1.0	22.2
營業外收入/(損失)	120	0.6	204	1.1	
稅前淨利	359	1.8	399	2.1	-10.0
稅後淨利	302	1.6	332	1.7	-9.1
總發行股數(百萬)	396.56		396.56		
加權平均流通在外股數(百萬)	392.02		390.97		
每股盈餘(@NTD/share)	0.77		0.85		

# 1Q 2022 損益表 YoY (合併)

新台幣:百萬

	1Q 2022		1Q 2021		YoY
	金額	%	金額	%	%
營業收入淨額	19,456	100.0	15,344	100.0	26.8
營業毛利	2,039	10.5	1,671	10.9	22.0
營業費用	1,800	9.3	1,402	9.1	28.4
營業利益	239	1.2	269	1.8	-11.2
營業外收入/(損失)	120	0.6	23	0.1	
稅前淨利	359	1.8	292	1.9	22.9
稅後淨利	302	1.6	274	1.8	10.2
總發行股數(百萬)	396.56		397.62		
加權平均流通在外股數(百萬)	392.02		390.22		
每股盈餘(@NTD/share)	0.77		0.70		

# 2022/3/31 資產負債表 (合併)

新台幣:百萬	2022/3/31		2021/12/31		QoQ		2021/3/31		YoY	
	金額	%	金額	%	金額	%	金額	%	金額	%
現金&短期投資	4,442	9	4,029	9	413	10	5,726	15	(1,284)	-22
應收帳款	16,235	34	15,404	35	831	5	12,358	32	3,878	31
存貨	15,111	31	13,449	30	1,662	12	10,064	27	5,047	50
其他流動資產	880	2	593	1	287	48	424	0	456	108
流動資產合計	36,668	76	33,475	75	3,193	10	28,572	74	8,096	28
長期股權投資	131	0	139	0	(8)	-6	163	0	(32)	-20
不動產、廠房及設備	8,572	19	8,214	19	358	4	7,250	19	1,322	18
其他資產	2,793	5	2,669	6	124	5	2,556	7	237	9
總資產	48,164	100	44,497	100	3,667	8	38,541	100	9,623	25
短期借款	7,668	16	6,766	15	902	13	2,095	6	5,573	266
應付帳款	13,758	29	11,418	26	2,340	20	11,239	29	2,519	22
其他流動負債	5,437	11	5,746	13	(309)	-5	4,621	12	816	18
其他負債	3,702	7	3,564	8	138	4	3,431	8	271	8
負債合計	30,565	63	27,494	62	3,071	11	21,386	55	9,179	43
股東權益	17,599	37	17,003	38	596	4	17,155	45	444	3



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# 產品策略

局端

邊緣端

終端

基礎設施

終端裝置

基礎設施

基礎邊緣設施

車用

IoT/感測器

家用

5G CPE

PON

Wi-Fi

LEO Sat

OTT

攝影機

IIoT 感測器

IIoT 模組及感測器

攝影機、雷達

4G/5G CPU 模組

專用網路, MEC, RSU

強波器

交換機

ORAN





# 產品類別

## 網路通訊



企業網路及基礎建設網路

- 企業級Wi-Fi AP / 企業級交換器 / Wi-Fi Mesh 路由器 / SD WAN / 5G RU / 5G網路加速卡 / 5G邊緣伺服器

消費型無線網路

- 無線模組 / 行動網路裝置



## 車用與工業 解決方案



車載資通訊 (CPU / 蜂巢式 / Wi-Fi / 藍芽模組)

衛星廣播 / 數位廣播裝置

先進駕駛輔助解決方案(雷達感測器/ 車用鏡頭) / C-V2X路側設備解決方案

智慧電表/ 車用追蹤器



## 連網家庭



寬頻解決方案(蜂巢式 / PON)

連網電視 / OTT機上盒

智慧家庭 / 物聯網 / 智慧醫療

衛星電視接收器 / 衛星寬頻

家庭安防



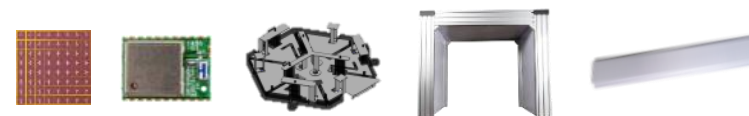
## 其他



天線解決方案

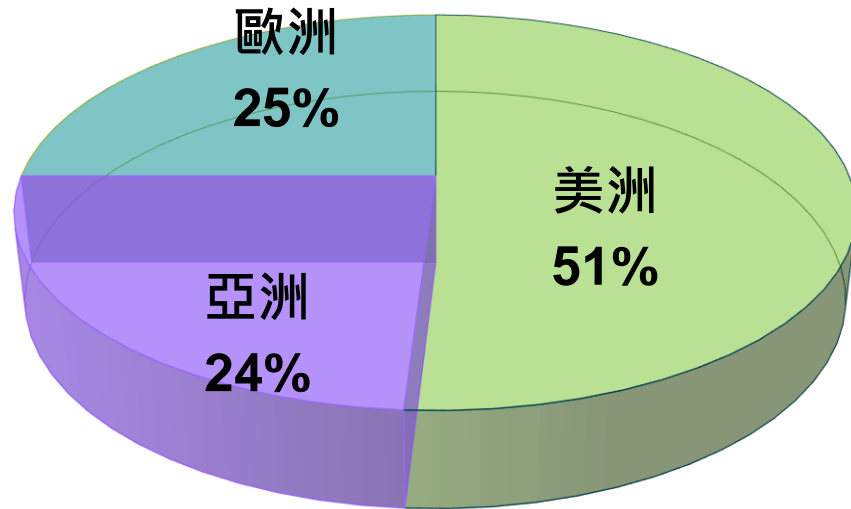
- 筆記型電腦 / 行動網路 / 寬頻

RFID智慧追蹤解決方案

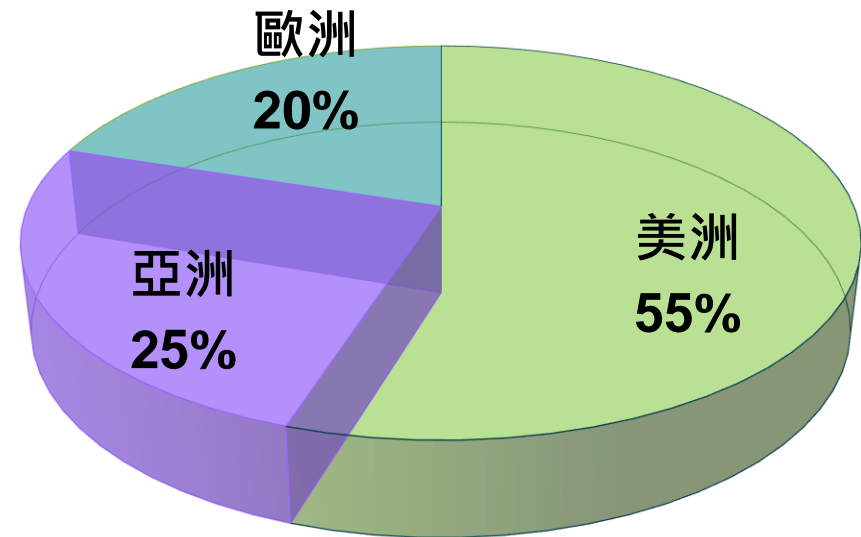


# 區域營收

2021



1Q 2022



# 全球生產據點



# 榮譽肯定

✓ WNC不僅專注於產品研發，亦重視公司營運的永續發展

## 研發創新

- IT World Awards 2019, 2018
- CES創新獎 2022
- 新竹科學工業園區優良廠商「研發成效獎」 2020, 2018
- 新竹科學工業園區優良廠商「創新產品獎」 2021, 2018

## 專利智財

- **2,092** 獲證 / **323** 申請中 (截至2022年4月)

## ESG

- S&P Global 永續年鑑 2022
- 台灣企業永續獎—企業永續報告類 銅獎 2021, 白金獎 2020
- 天下企業公民獎大型企業組 TOP 50 2020, 2019
- Asiamoney 台灣地區最優秀企業、最佳科技企業-技術設備 2021, 2020
- SGS CSR Awards 人才發展卓越獎 2020



# ESG表現及肯定

- **EcoVadis** 全球供應商環境與社會表現評鑑：2021年獲得「金色認證級別」。
- **TIA (QuEST)** ICT產業供應鍊永續評鑑：2021年獲得「銀色認證級別」。
- **CDP** 評鑑「氣候變遷」及「價值鏈議合」評等高於業界平均。



# Sustainability Yearbook

Member 2022

**S&P Global**

## 啟碁入選S&P Global 2022永續年鑑

- 入選條件：公司必須在該行業的排名前 15% 範圍內，並且分數需名列在前30%。
- 啟碁所屬的通訊設備產業（ Communications Equipment，CMT ）共有60家企業受邀參與評比，最終3家入選年鑑，啟碁是台灣唯一入選本年度年鑑的網路通訊企業。



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# 總結



The logo consists of the letters 'WNC' in a bold, blue, italicized sans-serif font. The 'W' and 'N' are connected, and the 'C' is a simple curve. The background is a bright, slightly hazy outdoor scene with a modern glass building and green foliage in the foreground.

**WNC**

***Wistron NeWeb Corp.***